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## PURCHASING DEPARTMENT, FISCAL SERVICES 320 YORK RD. TOWSON, MD 21204-5179



## RFP 2022-01 Government Relations Consulting Addendum No. 1

August 13, 2021

The following questions were submitted in reference to RFP 2022-01 Government Relations Consulting. Answers can be found below:

- Q1. Does the contractor/employees have to live in or reside in MD to fulfill the contract or is remote work an option?
- A1. The consultant must execute a comprehensive government relations strategy for BCPL and lobby legislators on key issues that are important to BCPL. Some of that relationship building may happen virtually because of changes to in-person gatherings of the General Assembly due to the pandemic. If the contractor is out-of-state, it will be incumbent upon the contractor to ensure that work can happen successfully in a remote work environment and what arrangements will be made for in-person meetings and relationship building.
- Q2. Is there a set number of FTEs or is this up to the contractor to determine how many would be needed to complete this work?
- A2. It would be up to the contractor to determine the appropriate staff assigned to this work.

Should you have any questions or concerns, please contact me directly.

Sincerely,
Dave Otto,
Purchasing Agent, BCPL
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